

Manitoba Dental Association

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POINTS OF INTEREST:

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- How to Access your CE records on the MDA Website
- MDA Board and Annual Meeting Synopsis January 29, 2009
- Annual Convention Highlights
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BULLETIN

VOLUME 28. ISSUE I

SPRING 2009

MDA ELECTS NEW PRESIDENT

Dr. Alexander (Sandy) Mutchmor was elected President of the Manitoba Dental Association at the 125th Annual Meeting of the Association on Thursday, January 29, 2009.

Dr. Mutchmor is a 1983 graduate of the University of Manitoba, Faculty of Dentistry, who practiced in Fort Frances, Ontario for the first three years after graduation.

In 1986, Dr. Mutchmor returned to Winnipeg where he remains in general practice today.

He has been an active member of the dental community, servicing on the Communications Committee of the MDA and as President of the Winnipeg Dental Society in 2001/02. Dr. Mutchmor was Vice President of the MDA in 2008 and is the 82nd President to serve in the 125 year history of the MDA.

When not in his dental office Dr. Mutchmor enjoys time with his wife and two sons, the

cottage on Lake of the Woods, fishing, golf and woodworking.

Others on the MDA Board for 2009/10 are:

- Dr. Betty Dunsmore Vice President
- Dr. Pat Kmet, Past President
- Dr. Joel Antel, Winnipeg, Manitoba
- Dr. Allan Cogan, Winnipeg, Manitoba
- Dr. Amarjit Rihal, Winnipeg, Manitoba
- Dr. Robert Fraser, Altona, Manitoba
- Ms. Kari Ens, Dental Assistant Rep
- Ms. Barbara Borsch, Gov't Appointee
- Ms. Cheryse LaRocque, Gov't Appointee
- Mr. Wayne Novak, Gov't Appointee

For more information contact:

Mr. Ross McIntyre Executive Director Manitoba Dental Association (204) 988-5300, ext 4

Manitoba**Dentist.**ca

How to Access your CE records on the MDA Website

The Manitoba Dental Association website was developed to provide the public and the dental profession with information relating to all aspects of dentistry. The public site provides information on careers in dentistry, job opportunities, links to other provincial dental associations, dental health fact sheets, find a dentist, dental bylaws, and licensing requirements.

The members section is for dentists only. Any licensed dentist can access this portal and find information on their continuing education, member mailouts, MDA Bulletin, calendar of events, and other information. To access this portal please follow these steps:

Step 1: Access site: www.ManitobaDentist.ca. This is the public site.

Step 2: Click on "Members Login". Your MDA ID is your unique or license number, i.e. "512-345" (Don't forget the hyphen!) Your generic password is: "password"

Step 3: At the top right hand corner you will see the following: My Account/Logout. If you click on My Account it will bring you to another screen to view your CE record and personal information. Once in this area of the website you can change your password.

The Members Only section is update monthly. This will ensure that your CE record is current and that any other information on the website is always accurate. If you have any questions about our website contact Rafi Mohammed, Membership Services Director, 988-5300 ext 3.

Sandy Mutchmor President, MDA

"I am one month into my term as president of the MDA, and although it has already seemed hectic at times, it is also both rewarding and

President's Message...

As I write this message, I am one month into my term as president of the MDA, and although it has already seemed hectic at times, it is also both rewarding and enjoyable. I am sure that this year is going to fly by very quickly.

The year began with Dr. Bill Kettner orchestrating another spectacular gathering celebrating 125 years of

the MDA. The "Big Apple" convention broke all previous attendance records with over 2000 registrants, including an amazing 520 of our provinces 610 dentists. The "Friday Night Live" portion of the event saw the début of our all-dentist in-house band "Mandibular Black". Our musicians, Robert Kaufmann, Joel Antel, Drew Brueckner, Tricia Magsino-Barnabe, Ami Rihal and Julie Maniate all had a great time performing for us and continue to be available for bookings. The Presidents' Ball was also well attended on Saturday night and continues be a most enjoyable finale to a great time of learning and fellowship. Rumour has it that this was Dr. Kettner's last year as chair of the Convention Committee and I know that the group will sadly miss his flair and wonderful imagination in planning next years' event

At this time I would like to congratulate and welcome our latest members to the MDA Board of directors. Dr. Amarjit Rihal joins us as the new District #1 representative and Ms. Kari Enns representing the Dental Assistants. The Board and I look forward to your input in working with you this year.

Dr. Marcel Van Woensel has now completed the transition as our Registrar and we are keeping him hard at work dealing with many projects and issues. The first big project is a revision of the peer review manual. This area of our regulatory responsibility is becoming more complex and there is a need to very clearly define the process. It is also clear that there was a need to establish the Chair of this committee as a paid position as the task became increasingly onerous and time consuming.

Work also continues on the governments drive towards Umbrella Legislation for the Health Care Professions. As you can imagine, this covers a very diverse group, and trying to fit all the different shaped pegs into the same shaped hole is no easy task. We are very lucky to have Marcel working closely with them trying to make sure our interests are protected and our concerns heard.

The Federal Competition Bureau has decided to review Dentistry this year. Manitoba is working in conjunction with all the Provincial Dental Associations to establish a list of definitions and a glossary of terms to ensure that there is consistency in the interpretation of the huge volume of information that has been requested from us.

Another task that is demanding a lot of Marcel's attention and expertise is the Agreement on Internal Trade. This exercise is in response to the Premiers of the Canadian Provinces' initiative to create full portability for professionals from province to province. It is very important to ensure that this agreement allows us to maintain the high standards that we have achieved and not reduce qualifications to the level of a lower standard elsewhere. This is another example of an area where we are very fortunate to have a dentist with a law degree working on our behalf. Perhaps if we're lucky, we can keep Marcel around long enough to surpass Dr. Mike Lasko's 25 years of service in this position.

Speaking of longevity, I think that it is worthy to note at this point that this past fall marked forty years of service for Ross McIntyre as our Executive Director, the longest standing CEO of a Provincial Dental Association in the country! This is an incredible achievement and through all those years, Ross' knowledge, insight and dedication have earned him tremendous respect at both the local and national level. He is truly an invaluable resource to our organization.

Our next Board meeting will be held on May 28, 2009 in conjunction with the Graduation Breakfast for the Faculty of Dentistry and School of Dental Hygiene.

In the meantime, should you have any suggestions or concerns, please feel free to contact me, any Board member or the MDA office. We are always willing to listen.

Sandy Mutchmor, D.M.D.
President
Manitoba Dental Association

"I Saved 34% on My Home Insurance"

When I heard about **CDSPI Home Insurance** with preferred rates for dentists, I called for a quote right away. And I'm glad I did. It was quick and easy — and my home insurance premium is one-third lower as a result.¹ I even received a discount for having a home alarm. Now my staff members are lining up for their savings.

Dr. Lloyd Skuba, St. Albert, Alberta





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Marcel Van Woensel Registrar, MDA

"Various
potential findings
the Peer Review
Committee can
make in the
course of a
proceeding."

Registrar's Column...

By three methods we may learn wisdom: First, by reflection, which is the noblest; Second, imitation, which is the easiest; and third by experience, which is the bitterest.

Confucius

There has been interest as of late in the various potential findings the Peer Review Committee can make in the course of a proceeding. Here is an explanation of the different options. Please note CC refers to a Complaints Committee; IP refers to an Inquiry Panel; *The Act* refers to *The Dental Association Act*.

Formal Caution- – a CC conclusion - is a notice to the investigated member the CC is concerned with their conduct but believes the member on being informed of the concern will correct and not repeat the act/failure to act. Although a formal caution is confidential (The Act does allow the complainant, and in certain circumstances an Inquiry Panel to be informed), the Registrar will record it on the member's permanent record.

A formal caution can only be issued by the CC if:

no other action is taken by the CC;

the CC has met with the investigated member, advised them of the CC decision, and given the investigated member an opportunity to respond; and

he/she accepts the caution.

If a member does not wish to accept a formal caution, he/she may request the CC refer the matter to the Chairperson for an Inquiry Panel.

<u>Guilty of Professional Misconduct</u> – an IP conclusion – is a wide expression not restricted to dishonesty or moral turpitude but includes all professional conduct - either acts of omission or commission - by which a dentist has failed to attain the standards of conduct and care which is

expected of members of the dental profession to protect the public.

It is a violation of the ethical standards set out for the profession; a failure to meet or a breach of the standards of practice (confidentiality, marketing, recordkeeping, consent, treatment) or crossing the boundaries of the therapeutic relationship. *The Act* does not define the term specifically or provide examples.

Although not directly applicable, the College of Physicians and Surgeons of Ontario has a list at http://www.e-laws.gov.on.ca/html/regs/english/elaws_regs_930856_e.htm.

Guilty of Conduct Unbecoming a Member – an IP conclusion – differentiates from professional misconduct because it relates to member conduct outside of the professional or practice setting. The intent is not to judge a member's personal or private life but to ensure those personal or private activities do not impair the member's practice or damage the standing of the entire profession from the public's perspective.

Even if the conduct falls below the standard of what is expected of a reasonable professional, the panel must consider whether the off-duty conduct directly or indirectly impairs the professional's ability to do his or her job and/or impairs the standing of the profession in the community at large.

Similar to professional misconduct, *The Act* does not specifically define or provide examples of conduct unbecoming. The Courts have given some guidance on the determining a finding of conduct unbecoming a member. From *Fountain v. British Columbia College of Teachers*, an IP should recognize:

- some, but not all, off-duty conduct can give rise to discipline for conduct unbecoming:
- the panel must identify what the standard of proof is, and whether there is enough evidence to prove the conduct;

Registrar's Column cont'd...

- the panel must consider what the standard of conduct is (that of a reasonable member of the profession) and whether the conduct falls below that standard:
- in considering whether the particular conduct at issue is such as to give rise to discipline, the Panel should consider whether the conduct evidences direct impairment of the ability to function in the professional capacity or impairment in the wider sense essentially that it would damage the integrity or standing of the profession; and
- direct evidence of impairment is not always required. In an appropriate case, impairment can be inferred. In the absence of direct evidence of impairment, the Panel will need to consider whether it is appropriate to draw on inference of impairment in the circumstances.

Contravened *The Act*, MDA by-laws or the Code of Ethics – an IP conclusion – a member who fails to meet the requirements set in these rules is subject to discipline.

Contravened an Act of the Manitoba Legislature or Parliament of Canada Having Implications for the Individual's Professional Responsibility or Fitness to Practice Dentistry – an IP conclusion – like conduct unbecoming a member, only violations of statutes relevant to a member's professional responsibility and practice would be within the jurisdiction of the MDA and subject to discipline by an IP.

Potentially applicable statutes include: *Criminal Code*; various federal and provincial privacy laws; *The Human Rights Code*; provincial labour standards; *Controlled Drugs and Substances Act, The Workplace Health and Safety Act*, provincial and federal environmental laws; etc.

<u>Displayed a Lack of Knowledge, Skill, or Judgement in Practice</u> – an IP conclusion – similar to professional misconduct, but specific to the investigated member's acts or omissions involved with patient care. Patient care is viewed in the comprehensive

sense, not only actual provision of treatment but also issues like recordkeeping, review of medical history, diagnosis, and treatment planning. It usually is considered unintentional - related to ignorance, incompetence or inability.

To support this finding, an IP should:

- identify the act or omission of concern displayed by the investigated member;
- provide the supporting evidence the investigated member performed the act;
- specify the expected standard of knowledge, skill or judgement expected in the circumstances;
- state the deviation from the expected standard shows a lack of knowledge/skill/judgement sufficient to warrant the finding.

Demonstrated that He/She is Incapable or Unfit to Practice or is Suffering from an Ailment That Might Constitute a Danger to the Public – an IP conclusion – as above but at its most serious stage. A conclusion of this nature would require an IP to order limitations, suspension or cancellation of an investigated member's license, because of the risk to the public.

An ailment may be an infection, disease process, addiction or disability that impairs the investigated member's ability to practice to the extent it is a danger to the member's patients and/or the public. For an ailment, evidence needs to show the danger to the public cannot be mitigated or the member refuses to undertake the necessary protocols to mitigate the risk to the public.

I hope this is helpful.

Yours sincerely,

Marcel Van Woensel
Registrar, Manitoba Dental Association

















MAY 21-24 JASPER ALBERTA CANADA

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SPEAKERS

Dr. Johan Wolfaardt

- Osseointegrated Biotechnology Today
- Dysphagia How Big a Deal is It?

Ms. Valerie Cade

- How To Build Trust With People You Don't Understand, Don't Connect With But Still Have to Work With!
- Bully Free at Work
- Hiring & Keeping Your Best Staff for Life!
- Moments of Truth: Creating World Class Patient Loyalty

Marne Turnball

- Resiliency Through a Positive Attitude

Dr. Sarah Hulland

- Repairing the Future...it all begins with the Babies

Dr. Trey Petty

- Infection Prevention and Control Standards
- Lumps and Bumps: Oral Pathology in the Real World

Dr. Jack Stockton

- Practice Management Interactive Workshop
- Practice Management Check-up

Dr. Renato Reperto

- Amterior and Posterior Esthetics

Dr. Peter Birek

- Periodontics Questions I have been asked...
- Implant Surgery Questions I have been asked...
- Periodontist by day, Implant surgeon by night?

SOCIAL EVENTS

Delegates will enjoy:

- * Aurum Ceramic Golf Tournament
- * ADA+C Welcome Event
- Friday Evening Event
- * Exhibitors Welcome Reception in Technology Fair
- . Saturday Finale: A Night of Fairy Tales!

ADDITIONAL ACTIVITIES

For delegates, spouses, partners and family:

- * Spousal Peak Experiences
- Fun Run/Walk
- War Canoe Races

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MDA DIRECTORY AMENDMENTS

For changes to the MDA Directory please contact: April Delaney at the MDA office - (204) 988-5300 Ext. 2

> Dr. John M. Mulhern 406-233 Kennedy St Winnipeg, MB R3C 3J5 (204) 943-6597

Dr. Aparna Sharma-Hooda 1281 Jefferson Ave Winnipeg, MB R2P 1S7 (204) 632-6980

Dr. Adelina Alice Tan 1-1450 Corydon Ave Winnipeg, MB R3N 0J3 (204) 487-1744

Dr. Robert A. Ramsay 1-1450 Corydon Ave Winnipeg, MB R3N 0J3 (204) 487-1744



RETIRED DENTISTS

Dr. Valerie J. Dorward—December 31, 2008

Dr. Terence A. Mancer—February 28, 2009

Dr. Frank E. Short—December 17, 2008

Dr. Julius Wise—February 17, 2009



IN MEMORIAM

DR. KEITH N. ROUTLEY-1923-2008

Dr. Keith N. Routley passed away on January 4, 2009. He attended two years of Pre-Med at the University of Manitoba till he served with distinction in the Royal Canadian Navy from 1942—1945 and where he crossed the Atlantic Ocean 17 times. In 1950 he graduated from the University of Toronto. Dr. Routley and his wife Beverley, moved back to Winnipeg in 1950 where he practiced dentistry for 38 years on Osborne St, as well as 3 satellite dental clinics. A celebration of his life was held at St. Mary's Cathedral on January 10, 2009. A donation was made to the Dentistry Canada Fund in his memory.



Manitoba Dental Association Board Synopsis January 29, 2009

Board of Directors for 2008-2009

President: Dr. Patricia Kmet

Past President: Dr. Marcel Van Woensel Vice President: Dr. Alexander Mutchmor

District 1 Reps: Dr. Joel Antel Dr. Alan Cogan

Dr. Alexander Mutchmor

District 2 Rep: Dr. Robert Fraser

District 3 Rep: Dr. Elizabeth Dunsmore

Dental Assistant Rep: Ms. Joanne Gilbert

Government Reps:
Mr. Wayne Novak
Ms. Barbara Borsch
Ms. Cheryse Larocque

Registrar: Dr. Marcel Van Woensel Secretary/Treasurer: Mr. Ross McIntyre

<u>Peer Review</u>: The MDA Board appointed Dr. Jean Bodnar as the Chair of the MDA Peer Review Committee. The Board has also requested from the Minister of Health two additional appointees to the Peer Review Committee.

<u>Competition Bureau</u>: The MDA staff is finalizing its response to the Federal Competition Bureau.

Agreement on Internal Trade: The Premiers of the Canadian Provinces had initiated a review to accomplish full portability for professionals recognized in one Province to be able to move to any other Province. Portability in dentistry is close to complete except for Academic Affiliates in Manitoba. In Manitoba, they may move to an unrestricted license upon successful completion of the National Dental Specialists Examination.

<u>ODA/CDA Membership Model</u>: A national working group has been meeting to try and resolve a concern between the Ontario Dental Association and the Canadian Dental Association about competition for

members. In Ontario a dentist has the choice about joining the ODA, CDA or neither. The purpose of the working group is to try and develop a process that would allow Ontario dentists to join the ODA and the CDA without being discouraged because of the joint membership fee. The model considered would have a tiering of fees depending on the number of dentists in the Province. CDA would like to resolve this matter soon as the current Memorandum of Understanding will expire on December 31, 2009. CDA has initiated significant budget cuts (approximately \$2 million for 2009) and would like to see user fees for the iTrans program. Many provinces are against user fees.

Manitoba Health: Negotiations have been completed for the agreement between Manitoba Health and the MDA from April 2008-March 2011 for in-hospital dentistry services and fees paid in the cleft palate orthodontic program. The benefit amounts will increase by 2.5% across the Board with some larger increases in some extractions and orthodontic services

<u>CDSPI</u>: Mr. Lyle Best, Chairman, Mr. Jim Preece, President and CEO and Dr. Jeff Williams, Vice Chairman, attended the Board meeting to provide an update on CDSPI activities.

Some of the key changes mentioned were:

- The moving of the Triple Guard Program (general insurance, office contents and practice interruption insurance) to Barbados to join the malpractice program there;
- There were no premium increases in any plans for 2009 and a 6% reduction in premiums in the malpractice program;
- Board structure changed to a nominating committee format, internal review, annual performance and one year term for directors;
- Term life program has been reviewed and pricing will be adjusted;
- A representative of CDSPI in Atlantic Canada has been successful so one will be added in both Winnipeg and Edmonton in 2009;

MDA Board Synopsis cont'd...

A charitable purpose license in Manitoba could have favourable consideration from a malpractice premium standpoint;

Attracting new graduates to the program will be a focus of activity in 2009;

<u>Canadian Dental Association</u>: Dr. Deborah Stymiest, President of the CDA, and Mr. Claude Paul Boivin, Executive Director, attended the Board meeting.

A strategic planning session at CDA developed three priorities: strong profession; united community; and a healthy public. There have been staff reductions that eliminated \$2 million from the budget.

<u>Dean's Update</u>: The next step for the Faculty of Dentistry is to operationalize a strategic plan to achieve the "Drive to the Top 5". The Dean will utilize an Advisory Board to implement the strategic plan and move the Nine Pillars of Innovation forward.

There has been some early success in the Oral Systemic Health program, the Centre for Implant Dentistry, Community Leadership Campaign, the Centre for Community and Health funding and a Practice Management Curriculum.

The two new programs, dental hygiene baccalaureate and the Pediatric graduate program are being reviewed by the University for eventual presentation to COPSE.

A program in dental hygiene is being considered for the University College of the North. The faculty's budget is under consideration by the university but no decisions have been reported.

<u>Communications</u> <u>Committee</u>: National Coordinators meeting took place in Toronto recently where each Provincial communication person presented the plans in place for their province. The activities in place and planned will be provided to the Dental Leadership Task Force consultant to prepare an audit of material to plan a strategy to deliver a program.

As one of its strategy in addressing members

concern about the expansive denturist advertising campaign a letter was sent to dentists and medical practitioners with a form to serve as an oral health certificate to be completed when a patient wants to attend a denturist. At the same time the MDA ran a newspaper ad advising people that they should see a dentist or a medical practitioner before they have dentures made by a denturist.

<u>Mentorship Program</u>: The MDA Board appointed Drs. Cory Sul and Amarjit Rihal as Co-chairs of the Mentorship Program.

<u>Board Elections</u>: The following individuals were all elected by acclamation for a 2 year term:

District #1 – Drs. Joel Antel and Allan Cogan

District #3 – Dr. Elizabeth Dunsmore Dental Assistant – Ms. Kari Enns

<u>Faculty Support</u>: The MDA Board approved the following financial support to the Faculty of Dentistry for 2009:

Dean's Unencumbered fund \$1000

Scholarships

School of Dental Hygiene \$750

Dental Hygiene 1 & 2 year \$450

Pathology & Bacteriology \$300

Board Position Elections: The following Board members were elected to these positions:

President: Dr. Alexander Mutchmor Vice President: Dr. Elizabeth Dunsmore Secretary/Treasurer: Mr. Ross McIntyre

The next MDA Board meeting is scheduled for May 28, 2009.

Please contact the MDA office if you have any questions relating to the MDA Board Meeting or any other dental related issues.

Rafi Mohammed Membership Services Director

CANADIAN DENTAL ASSOCIATION REPORT

Since the last time I reported to the members of the MDA, a considerable amount of time and effort has gone into the development of a new membership model for the CDA. As a member of the CDA-ODA Working group this issue has been my major focus over the past two or three years.

On November 28th the CDA-ODA Working Group met to review the results of the Wave 2 survey of Ontario dentists. This survey was designed to explore price points and sensitivity in Ontario to see if a financial model was possible which would bring all ODA member dentists into the CDA. At that meeting the Working Group felt they had developed a model which may be acceptable to the broader dental community in Canada. A decision was made to present this model to the CDA Board of Directors and the ODA Executive Council. It was necessary to get the approval of these bodies prior to presenting the proposal to the rest of the dental community. A recommendation to the two executive bodies was made to expand the Working Group to include all the corporate members of the CDA.

There were two major concerns expressed by the CDA BOD regarding the model. It would cause a reduction in the total revenue to the CDA and the issue of funding CSI / ITRANS had not been resolved. With these concerns in mind the CDA BOD and the ODA Executive Council agreed to hold an expanded Working Group meeting in Toronto on January 22nd.

The January 22nd meeting was held in Toronto at the ODA offices and was attended by representatives of all but one corporate member. At that meeting there was agreement on a number of principles to be contained in a new membership model. These included tiering of membership fees based on the differing number of members in provinces and the delivery of ITRANS as a membership service by the CDA with no user fees. It was also agreed that there would be further discussion of the membership model at the President and CEOs meeting in Canmore in early February.

The proposed membership model was discussed at the Presidents and CEOs meeting as planned and again at another meeting held in Vancouver on March 4th. There was broad agreement at this meeting on the structure of the proposed new membership model and agreement on governance changes that would be necessary to make the model successful.

The proposed new membership model must now go to the ODA Executive Council and General Assembly and then to the General Assembly of the CDA for approval in principle. This approval could be given at the April 2009 CDA annual meeting. A proposed timeline indicates final approval of the model at the November 2009 interim general meeting of the CDA, approval of necessary bylaw changes at the April 2010 CDA annual meeting and implementation in April 2011.

It is my feeling that implementation of the new membership model will have a profound impact on the CDA in the future. It will bring all member dentists of the ODA into the CDA in a fashion similar to the eight mandatory membership provinces.

This can only strengthen the CDA's voice as advocates of dentists and oral healthcare in Canada. The implementation of the new membership model will also serve as validation of the efforts of many participants in organized dentistry over the past years who served on committees like the Tripartite Task Force, The Task Force on Membership Equity and the CDA-ODA Working Group.

Peter J. Doig, DMD CDA Board Representative



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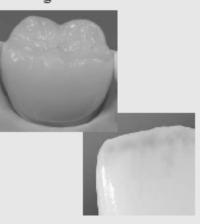
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Manitoba Dental Association Annual Meeting Synopsis January 29, 2009

Call to order @ 7:07 p.m.

manner prior to participating in national examinations.

The membership present voted and ratified

Tribute of Respect:

A tribute of respect was paid to the late:

Dr. Ed Jarjour Dr. Keith Routley
Dr. Bill Jones Dr. Marvin Wolch

Life Members:

Two dentists were introduced as life members:

Dr. Tom Dobbs Dr. Denny Smith

Reports:

2008 Annual Report and 2008 Audited Financial Statements were accepted by the member present.

Registration and Licensing Bylaw 17-07:

Dr. P. Kmet, President told the membership that more than 10 members had written to the MDA requesting that Bylaw 17-07 on Registration and Licensing be discussed at a general meeting of the Association. She said that the distributed bylaw had been restructured for more consistency compared to the earlier bylaw, that the requirement from an NDEB certificate for specialists had been removed, that clarity had been added to the section dealing with supervision of Academic Affiliates and a charitable purposes license category had been added to allow access to care for some disadvantaged people.

Some members present spoke for and against the requirement for supervision of Academic Affiliates.

Responses to the concerns were that the Committee drafting the bylaw was adjusting an existing bylaw with respect to supervising an Academic Affiliate not changing the principle about it. It was also pointed out that supervision was not a derogatory action but an assessment phase to determine competency as all other dentists with unrestricted licenses are assessed in some

Installation of new MDA Board 2009-2010:

Dr. A. Mutchmor, President & District 1

Dr. P. Kmet, Past President

Dr. E. Dunsmore, Vice-President & District 3

Dr. Joel Antel, District 1

bylaw 17-07.

Dr. Allan Cogan, District 1

Dr. Amarjit Rihal, District 1

Dr. Robert Fraser, District 2

Ms. Kari Enns, Dental Assistant

Ms. Barbara Borsch, Public Representative

Ms. Cheryse Larocque, Public Representative

Mr. Wayne Novak, Public Representative

New Business:

Dr. Scott Leckie, President of the Alumni Association came forward and provided an update for the members. Dr. Leckie said that the Alumni Association has a new Executive in place who was working on the development of a new constitution and bylaw. The next annual general meeting of the Alumni Association will be held during the last week of May.

The next MDA Annual meeting is scheduled for January 28, 2010.

Please contact the MDA office if you have any questions relating to the MDA Annual Meeting or any other dental related issues.

Rafi Mohammed Membership Services Director

MDA Board Survey Results - 2008

Annually, the MDA Board surveys members about top of the mind issues. For 2008, the MDA Board wanted to gauge members opinions on their awareness of the Communications Committee activities and feedback as to its future direction. An executive summary of the survey results has been prepared for all members.

Executive Summary:

The 2009 Marketing and Communication budget ratified by the membership will allow the MDA to respond to issues from other self-regulated dental health care professions. In order to deliver a program reflective of members' opinion we need to better understand our member's knowledge base of the existing programs and usage in some of those programs.

Survey Pool - 47

Responses - 42

89% response rate

1. Can you identify the different components of the MDA communication program?

Yes - 62% No - 38%

Components identified of value in ranking order of importance:

Television advertising

Busboards advertising

Website

Special Events

Toothfairy Saturday

Open Wide

Sponsorships

Safeway Curling Championship

Pamphlets and Poster

What in office dental materials do you see value in?

Linkage between oral health and overall health

Dental Health information

2. Have you accessed the MDA's website?

Yes - 67% No - 33%

3. What direction should the MDA take in future advertising initiatives?

- 60% indicated that the present program should be maintained
- 12% would like to see more emphasis in addressing the denturist's advertising campaign
- 7% would like to see more of the busboard ads
- 5% in each of these areas
 - do not like the slogan "Trust Your Dentist"
 - would like to see more public information on dental insurance
 - do not support any type of advertising or increase to fees for advertising purposes
- 6% had general comments
 - Likes the MDA campaign but prefer word of mouth advertising
 - Never concerned about advertising always busier than he wants to be
 - Address patients concerns about amalgam scare
 - Would like to see better control of individual dentist's ads
 - Thinks MDA ads may help prevent individual dentist from developing unflattering ads

4. Do you see a role for in-office materials for your practice (posters, patient info, etc)?

Yes - 62% No - 38%

What suggestions do you have for in – office materials?

- 12% like the simple MDA fact sheets
- 29% would like patient pamphlets and posters

5. What part of the MDA media mix do you like best?

- Television 62%
- Bustails 16%
- Newspaper 10%
- Website 8%
- Special Events 4%



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Flexible scheduling: Full-time or part-time

Appreciate the rewards of providing oral health care while experiencing the cultures of First Nations.

The Government of Canada contracts with licensed dentists to travel to First Nations communities in Manitoba to provide dental services.

Must have or obtain a license to practice dentistry in Manitoba.

Compensation is on a fixed daily rate.

Health Canada will schedule and coordinate transportation and accommodations to and from the northern sites.

For more information contact:

Dr. Terry Hupman Regional Dental Officer First Nations and Inuit Health

Health Canada

Stanley Knowles Federal Building

300 - 391 York Avenue

Winnipeg, Manitoba R3C 4W1 Telephone: (204) 470-4488

Fax: (204) 984-5798 or 1-866-907-2402 Fax: (204) 984-5798 or 1-866-907-2402

For a copy of the Statement of Work:

Fax or mail request to: Regional Dental Unit

First Nations and Inuit Health

Health Canada

Stanley Knowles Federal Building

300 - 391 York Avenue

Winnipeg, Manitoba R3C 4W1 Telephone: (204) 983-2560

Provide the following return information with your request:

Your name, mailing address and contact telephone number

Important Deadline:

Final date for contract submissions (end of business day): April 24, 2009

Canadã

$\mathbf{F}_{\mathsf{ACULTY}\,\mathsf{CORNER}}$

Shared accomplishments, shared goals MDA, Faculty of Dentistry moving forward together



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The dust had barely settled on the Faculty of Dentistry's 50 Year Finale when I had the pleasure of attending the 125th Annual Meeting and Convention of the Manitoba Dental Association in late January.

As most of you are no doubt aware, the MDA celebrated in style, with a New York City theme, complete with a record number of registered attendees. Over 2,000 members of the oral health community gathered together to enjoy the educational forums, fellowship and fun that has become the trademarks of this annual gathering.

I attended some of the events that were part of a busy, informative and entertaining agenda. Among the many highlights was the President's Gala Dinner and Dance and of course the New York-themed Friday Night Live – perfect for a guy from New Jersey, like myself.

A heart-warming tribute to Mr. Ross McIntyre, marking his 40 years with the MDA, was yet another of many highlights. I would also be remiss not to mention how personally honoured I was to receive a special Achievement Award from the MDA. I was one of many honourees that evening and would like to thank the MDA for this most kind consideration.

It is a rare occasion indeed that the faculty of Dentistry and the MDA would be marking significant milestones at the same time. It is also somewhat unique in that both our institution and the dental association were able to share resources to assist each other in accomplishing what we set out to do.

The MDA played a huge role in our 50-year celebrations here at the Faculty. This organization and its membership stood with us, side-by-side to help us mark a most auspicious occasion. The executive was heavily involved in the planning and execution of many of our more significant events and the membership rallied around us throughout the year, in ever increasing numbers, in what can only be considered a heart-warming showing of solidarity and support.

The Faculty and our alumni responded in kind to help produce what many have said was the most successful meeting the MDA has ever had in its long and distinguished history.

This is precisely the kind of cooperation and teamwork that I envisioned when I assumed the position of Dean of Dentistry here at the University of Manitoba. The partnership between the Faculty and the MDA has absolutely been a best-case scenario, one that has allowed us to move forward together with mutual respect and support for our individual and collective goals.

We recognize that together we are stronger and can move ahead further and faster through the combination of our shared expertise, resources and desire to realize a better day for our primary stakeholders: the present and future practitioners of Manitoba and the patients they serve.

Already we have witnessed the expansion and success of several joint initiatives. The mentorship program now encompasses all students in the Faculty of Dentistry. This, in spite of the often busy schedule the program sometimes asks of participating professionals from outside the City of Winnipeq.

The Task Force on Better Relations is up and running with the aim of improving the student educational experience and bringing together our professional association, graduates, instructors, staff, and students in new ways. The Alumni Association is also beginning a renaissance and we are confident that this group's role will only grow and expand with us in the future to the benefit of all involved. The first demonstration of this new role for the Alumni Association will be the planning and delivery of the new format for the Alumni of Distinction recognition, the annual Fall Alumni Gala. This event promises to be a spectacular new tradition for all of us... an annual event of the alumni, about the alumni, and honoring our own; something to look forward to each year to share fellowship and memories.

Through the years, the Faculty of Dentistry and the Manitoba Dental Association have enjoyed many shared accomplishments and realized many shared goals. Like family, we have always made the time to help the other along with caring and respect. We have successfully shared the spotlight with each entity allowed "its time to shine" with the other standing in close support.

It is my sincere hope and belief that this most successful affiliation will only grow and prosper in the weeks and months ahead. Already we have witnessed much upon which we can look at with shared pride and achievement. I look forward to continuing and building upon this long-lasting and most exceptional relationship, confident in the knowledge that the MDA and Faculty are true and reliable friends that we can always count on, in good times and bad.

Many more plans are in the works, the details of which we hope to share with you in the days ahead. Until then, I wish to offer my personal thanks and congratulations to the Manitoba Dental Association, its executive and the entire membership for all your hard work, consideration and caring to create a truly special place for all members of the oral health community in Manitoba.

Grazie! Dr. Anthony M. Iacopino Dean of Dentistry, University of Manitoba



Insurance and Your Cottage

By Susan Roberts



You understand the importance of ensuring that your home and dental practice are properly insured. But have you given the same consideration to your cottage? If your cottage is a "little slice of paradise" for you and your family, protecting that investment with adequate insurance shouldn't be an after-thought.

The following is a general overview of some considerations when insuring a cottage — both for dentists contemplating a cottage purchase and for existing owners.

How Cottages are Insured

Most insurance companies will insure cottages under the same policy that the home is insured. Insuring it in this manner is the simplest option for dentists as all the locations owned are under one policy. Although uncommon, there are situations where the cottage needs to be insured separately (either through an existing home insurance provider, or a different company).

Coverage

There are different coverage options available, regardless of whether the cottage is insured under the primary homeowner's policy or separately.

The ability to insure and the type of coverage available for cottages will depend on a number of factors such as: where the cottage is located (i.e. on a main road, in the bush or on an island accessible only by boat), if it is accessible year-round, occupancy, how often the owner visits or stays at the cottage (e.g. every weekend throughout the year or only during the summer months), characteristics of the dwelling (e.g. a basic frame cottage, as opposed to a brick cottage with high-end finishing), if it is only used by the owner or if it is rented to others, etc.

Standard Coverage (Named Perils)

This type of insurance product is typically basic and applies to limited coverage such as fire, windstorm, lightning, etc. Insurance can usually be purchased for the building and its contents together or separately, if coverage for both is not required. Inquire if additional coverage such as burglary and vandalism can be purchased for an additional premium.

Greater Coverage (Comprehensive)

This type of coverage applies to more situations. For example burglary and vandalism can be automatically included with this coverage option.

Due to the coverage being more extensive, some insurers may require that the cottage occupancy meet certain conditions in order to qualify for the coverage. These conditions can vary from one insurer to the next. Examples of these conditions may include that your cottage be:

- occupied on a regular basis (i.e. you visit year-round)
- road accessible in all weather conditions located within eight kilometers from a fire hall

Considerations for Those who Already Own a Cottage

Contents coverage: As with home or office policies, the contents portion of your cottage insurance provides coverage up to a specified limit. However, that coverage limit may be inadequate if you have added or upgraded items within your cottage. For example, if you've outfitted your cottage with a satellite dish, new electronics or furniture, you should arrange for a contents coverage review with your insurance representative. You should also advise your insurance representative if you have watercraft (whether permanently at the cottage or not) as most policies also have a coverage and horsepower limit for watercraft.

Detached structures: Some vacation property insurance policies provide a limited amount of coverage for detached structures on cottage properties — such as boathouses, garages and sheds. It's wise to consult with your insurance representative to ensure these types of structures are fully protected.

Liability coverage on watercraft: Generally, the liability coverage you have through your cottage insurance extends to the watercraft you own. However, coverage exclusions may apply depending on the boat and its use. Again, it's advisable to check with your insurance advisor to determine if you're adequately covered. (Note that RVs are insured under auto policies. Don't assume they are insured under your vacation property coverage.)

Keeping Your Cottage in the Family

Your cottage has provided family fun for years, and perhaps one day you'd like your children to own it and enjoy it with their families. But will your kids be able to afford this inheritance? The fact is, unless you have the right type and amount of life insurance coverage, it could be financially difficult, or even impossible, to keep your cottage in the family. To understand why, consider the following simplified hypothetical case:

A widow, Dr. Janice Sora is a 60 year-old dentist with two grown children. In addition to her home, she owns a cottage that has significantly appreciated in value. Purchased for \$50,000 decades ago, its market value is now \$400,000.

Then suddenly, Dr. Sora dies in a car accident. She had purchased a small amount of term life insurance to cover matters such as her funeral costs and outstanding business expenses. However in preparing her will, Dr. Sora didn't

Continued on page 19....

Insurance and Your Cottage

continued from page 18

consider the crushing financial effect that capital gains taxes would have on the value of her estate due to tax laws.

As a result of what is known as a "deemed disposition", the government assumes you have effectively sold all of the capital property you own at its fair market value when you die. It then demands taxes on the capital gains (the growth in the value of the asset) on those assets. Since her house is claimed as her principal residence, the capital gain on her cottage (\$350,000) is subject to tax. Fifty per cent of the capital gain (\$175,000) is taxable income. Since the deemed sale of her assets and the resulting capital gains would put Dr. Sora in the top tax bracket (a rate of about 50 per cent when surtaxes are included), the tax owing on the cottage alone is about \$87,500. (This is in addition to other capital gains taxes and probate fees the estate must pay.)

So how will Dr. Sora's children arrange for the payment of these taxes? Unfortunately, they could be forced to sell the cottage just to cover this capital gains tax. However, had Dr. Sora obtained sufficient permanent life insurance (or prepared to have these taxes paid through other means), her children may have been able to avoid this situation.

Susan Roberts is the Service Supervisor for the Canadian Dentists' Insurance Program and has been providing insurance planning advice to dentists for over 10 years. The Insurance Program is a member benefit of the CDA and nine provincial dental associations. The Program is administered by CDSPI.

Introduced in 2009, CDSPI now offers Home & Auto Insurance at preferred group rates to eligible dentists, dental office staff members and others in organized dentistry — as well as their spouses and dependents. This Home Insurance can include coverage for seasonal dwellings. For information, call CDSPI Advisory Services Inc. at 1-877-293-9455, extension 5002 or visit www.cdspi.com/home-auto. Note that this auto coverage is not available to residents of Manitoba, Saskatchewan and British Columbia.

Ву

Susan Roberts

BA, FLMI, ACS, AIAA CDSPI Advisory Services Inc. sroberts@cdspiadvice.com

VOLUNTEERS WANTED!

The Manitoba Dental Association is once again sponsoring Tooth Fairy Saturday, June 6, 2009 at The Forks.

WHAT IS TOOTH FAIRY SATURDAY?

It is the largest public event where dentistry is promoted. It is part of the Winnipeg International



Children Festival. The Festival is a four day outdoor festival featuring over 120 of the best children's musicians, singers, dancers, storytellers and clowns in the world. It is the premier family event of the summer in Manitoba and recognized as a leader in the Canadian Children's Festival Community. The Festival attracts crowds in excess of 25,000 with the Saturday program attracting the largest single day attendance of over 12,000.

Activities include:

- Screening of kids by Dentists:
- Ortho Consults by Orthodontists
- Free dental care literature to parents
- · Free toothbrushes and floss to kids

If you are interested in volunteering please contact Rafi Mohammed, Membership Services Director @ 988-5300

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PROVISION of CARE in NORTHERN and REMOTE AREAS

At our faculty's 50th anniversary celebration I was seated near Manitoba's Minister for healthy living Kerri Irvin-Ross. I soon realized that access to oral health care for those living in remote and northern communities was a topic of major concern to her. I knew of course that access to care in these communities has long been an issue for organized dentistry and further that care in the community is far less expensive to Canadian Taxpayers than travel to, and care in an established dental center. I volunteered to see what I could find out.

After a few emails and phone calls I found that there are currently two programs at work in Manitoba and both could benefit from some Dentist support.

The University of Manitoba's Faculty of Dentistry runs an outreach program that started in the 70's and continues today under the banner of the Centre for Community Oral Health (CCOH). This program offers both employment (full or part time) and independent contractor arrangements. The clinics provide a full slate of dental services with on site specialist's available in some sites and referral services available in the remainder. Certified dental assistants, dental equipment instruments and supplies are all provided. All travel, accommodation, and a daily meal allowance are arranged and funded by the program. Trip duration is from 1 week to 5 weeks and the remuneration for independent contractors starts at \$800/day.

The Government of Canada has a long standing program to provide care in remote communities and contracts with dentists licensed in Manitoba to travel to First Nations communities in northern Manitoba. The more dentists are willing to go, the more it helps improve the northern residents' otherwise limited access to dental services. Work consists of basic dentistry such as direct restorations and extractions although endodontics, prosthodontics, crowns and prevention are part of the treatment mix.

Access to oral surgeons, endodontists and pediatric dentists is available by referral. The requirement is for a week at a time, Monday to Friday. Scheduling is flexible allowing dentists to work full or part-time, as many or as few weeks per month as you wish. Travel is usually by air with departure from Winnipeg, however other departure points can be considered. Accommodation in the communities is provided. Payment is a per diem that currently starts at \$925 a day including travel days. Dental supplies, in-community dental assistant and other costs are reimbursed.

If you have some free time, travelling north for a week or more at a time can be a good way to supplement your income, start a new phase of your career, meet some great people, and get satisfaction from providing truly needed care.

Dr. Thomas D. Breneman

Contact Info:

Dr. Terry Hupman Regional Dental Officer Manitoba Region Health Canada 300-391 York Ave. Winnipeg, MB R3C 4W1

Tel: (204) 470-4488 Fax: (204) 984-5798

E-mail: terry_hupman@hc-sc.gc.ca

Dr. Doug Brothwell
Director
Centre for Community Oral Health
Faculty of Dentistry, University of Manitoba

Tel: (204) 789-3892

E-Mail: brothwel@cc.umanitoba.ca

Clinical Dentists / Geriatric Dentistry

2 Full-time continuing positions (or equivalent combination of part-time positions)

The Centre for Community Oral Health (CCOH), Faculty of Dentistry is a not-for-profit organization that administers dental programs catering to underserved populations on behalf of the University of Manitoba. We are looking for self-motivated, community minded dental professionals to join our Geriatric Dentistry programs.

Reporting to the CCOH Director, successful candidates will provide a wide range of clinical dental services within various personal care home (long-term care) facilities, and community clinics in accordance with existing professional and program standards.

These positions encompass providing dental care to elderly patients within the long term care environment, supervision of dental students on externship rotation, as well as opportunity to be involved in research, health promotion, and policy initiatives. Clinical settings include institutional clinics, mobile clinics, and community clinics in Winnipeg. Remuneration options include salary, per diem rate, or percentage of fees generated. Employment or independent contractor agreements are possible.

Applicants eligible for Manitoba licensure should reply in confidence to:

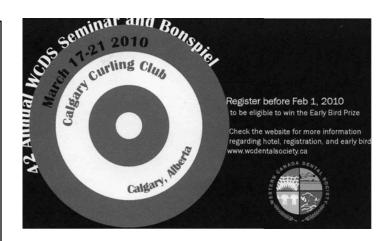
Dr. Doug Brothwell,
Director, Centre for Community Oral Health
University of Manitoba, Faculty of Dentistry
P128-780 Bannatyne Ave
Winnipeg, MB R3E 0W2

Tel: (204)789-3892 Fax: (204) 789-3991 E-mail: brothwel@cc.umanitoba.ca

Verification of NIHB Patients

Please ensure to verify the identity of eligible registered First Nations and recognized Inuit accessing dental care in your office. You or your staff should view the Certificate of Indian Status card for First Nations or the Health card for Inuit. This verification should occur at each appointment. You may wish to retain a photocopy of the card in your files for future verification should a discrepancy ever arise related to services for First Nations or Inuit patients. You may also wish to view a second piece of identification. It is the dental office's responsibility to confirm the identity of each patient being treated. The NIHB Program cannot cover any dental services provided to anyone who is ineligible to receive benefits.

Dr. Terry Hupman First Nations and Inuit Health Health Canada



OPEN WIDE RETURNS IN 2009

The Manitoba Dental Association extends an invitation to all dentists, dental hygienists, and dental assistants to par-



ticipate in "Open Wide 2009", Saturday, October 24th, 2009 at the University Of Manitoba Faculty Of Dentistry.

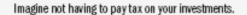
The event will focus on encouraging people who are not currently seeing a dentist and are in need of immediate dental care to attend. It will also be of particular importance to families who, due to financial limitations, have been postponing necessary care for themselves and

their children.

"The Open Wide event, which was last held in 2006, is being held again to provide the dental profession with the opportunity to give back to the community. Dentists and their staff recognize that there are hundreds of individuals who cannot access dental care because of limiting socioeconomic factors," said Dr. Tom Colina, Open Wide 2006 Chairperson. "A wide range of dental services will be offered including cleanings, filling, extraction, and simple denture repairs," said Dr. Colina. He added that by holding this event the MDA hopes to raise the awareness about the importance of proper dental care.

Dr. Jerry Baluta, Open Wide 2009 Chairperson, would encourage dental offices to support this worthwhile initiative by volunteering for this event.

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to reach a licensed advisor at CDSPI Advisory Services Inc.



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MDA's 125th ANNUAL CONVENTION

LIVE FROM THE WINNIPEG CONVENTION CENTRE IT'S FRIDAY NIGHT, with special musical guest 'MANDIBULAR BLACK', host Jon Ljungberg and appearances by US Republican Vice Presidential candidate - Sarah Pallin, US President - George W. Bush and Osama Bin Laden.

The 125th MDA Annual Meeting and Convention celebration was a huge success. A record attendance, exceptional continuing education program, and Big Apple style social program created a once in 125 year event.

The magnitude and enthusiasm generated at this year's event would not have been possible without a very dedicated group of volunteers who were willing to share their personal time and expertise to help advance the dental profession. Their enthusiasm and efforts helped deliver the convention of the century. They were: Drs. Gary Hyman, Sandy Mutchmor, Jean Bodnar, Tony Krawat, Rob McIntosh; Ms. Shannon Kern and Edna Johnson.

And, of course, we are also appreciative of the 2,050 dentists, oral health team members, and exhibitors who made it a priority on their calendar.

Dr. Patricia Kmet, outgoing MDA President, during the MDA business meeting thanked the MDA committee members for their continued support of the profession. She also thanked the Board for their support, dedication, and invaluable source of advice and guidance during her tenure as President.

Convention Highlights

The business meetings of the Manitoba Dental Association, Manitoba Dental Assistants Association and Manitoba Dental Hygienist Association were all very well attended. Members' participation at these meetings was a clear indication of their interest in the future of their organization/profession.

The clinical speakers came from all parts of North America to help us celebrate this event. They presented information on implantology, periodontics, forensic dentistry, and women's health issues. Because of the quality of the lectures, delegates asked for the return engagement of a number of speakers at future conventions.

As a result of the tremendous increased attendance in 2008, **the exhibit program** was moved to the $2^{\rm nd}$ floor of the Winnipeg Convention Center. This move created a larger venue for the exhibitors and allowed for the increased traffic flow. The Exhibits provided a great opportunity for vendors and delegates to meet and talk about the business aspects of dentistry.

What's the MDA Annual Meeting and Convention without **a great social program**? The 125th Anniversary provided an opportunity for long-serving committee chair, Dr. Bill Kettner, to plan some very special events. The first of these was the Friday luncheon where the Winnipeg Chinese Community

entertained the 1,100 delegates with folklorama style entertainment.

The second event, "Live from New York, It's Friday Night" program was choreographed, written, and produced by Dr. Kettner. Special thanks to Dr. Tony Krawat for his creative concept on this evening. The program hosted by celebrity host, Jon Ljungberg, was pure magic from beginning to end. Comedian Brian Lazanik looked at the lighter side of life and dentistry. The Weekend Update brought national and international dental news about new dental practice ownership and film performances of a number of Manitoba dentists. This party also saw the debut of MANDIBULAR BLACK. This was their first stop of many on their world tour. Band members are: Drs. Joel Antel, Amarjit Rihal, Julie Maniate, Tricia Magsino Barnabe, Drew Brueckner, and Robert Kaufmann.

Over 200 guests attended the final social event of the convention, The President's Dinner and Dance. Special 'Big Apple' awards were given out to dentists who over time served the Manitoba Dental Association in various capacities.

Finally, on a sad note, Dr. Bill Kettner, who has captained the MDA Annual Meeting and Convention for the past 25 years has decided to step down in that capacity. Dr. Kettner's creative and swashbuckling style will surely be missed. On behalf of the dentists of Manitoba I would like to thank him for his invaluable service to the dental profession in Manitoba.

Please mark your calendar for the 126th MDA Annual Meeting and Convention, January 28-30, 2010 at the Winnipeg Convention Center.

Special Thank you to the following sponsors:

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Room 501 B – 715 McDermott Ave. John Buhler Research Centre Winnipeg, Manitoba Canada R3E 3P4

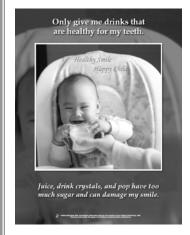
Attention all Dentists, Dental Hygienists, and Dental Assistants:

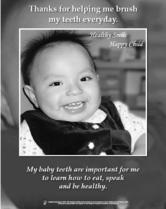
Healthy Smile Happy Child, with the support of Children's Hospital Foundation, has created a new poster series depicting positive images and messages related to good early childhood oral health.

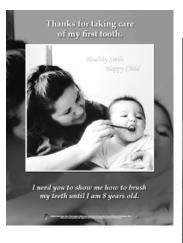
The posters are black and white, 11 x 17 in size, and laminated.

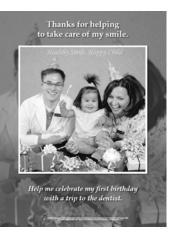
This poster series is available free of charge. If you wish to receive this poster series (4 posters per set), please complete this form below and fax it to (204) 977-5691.

Below are the 4 posters that are included in the series.









Name:				
Address:				
City:	Province:	Po	ostal Code:	
How many sets of the poster seri	es would you lil	ke to receive?		
Please indicate your profession	: Dentist	Dental Hygienist	Dental Assistant	

Professional Classified

The Manitoba Dental Association offers a referral service for: (I) Dentists with Opportunities: (practices for sale, space to share and associateship/locums) and (II) Dentists Seeking Opportunities: (full or part-time associateships, short-term locums and practice purchases/buy-ins). To list with this service please contact April Delaney at the Manitoba Dental Association Office, Phone: (204) 988 5300, Ext 2.

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Email: dmittal@shaw.ca

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Please contact: Dr. Sheldon Glow

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PRACTICES FOR SALE

Saskatoon, SK

Established general dentistry practice in prime area of Saskatoon for immediate sale. Owner wishes to retire, can stay for profitable transition. Friendly well trained staff, low overhead, ample free parking for staff and patients. 3 plus 1 ops, on line claims submission, digital radiography.

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Winnipeg, MB

New dental practice for sale in rapidly growing area of southwest Winnipeg. The location has an expansive residential and retail development surrounding it. The entire dental office is equipped with brand new, up to date technology. Décor is bright and contemporary. Excellent opportunity as a primary or satellite office. Must be seen to be appreciated. Serious enquires to:

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The Manitoba Dental Association offers a referral service for: (I) Dentists with Opportunities: (practices for sale, space to share and associateship/locums) and (II) Dentists Seeking Opportunities: (full or part-time associateships, short-term locums and practice purchases/buy-ins). To list with this service please contact April Delaney at the Manitoba Dental Association Office, Phone: (204) 988 5300, Ext 2.

DENTISTS SEEKING OPPORTUNITIES

Winnipeg, MB

Dentist with 15 years experience available for long or short term locum positions in Winnipeg.

Please contact: Dr. Wade Salchert (204) 999-8005

Winnipeg, MB

Experienced dentist seeking either a locum (i.e. sick leave, vacation, etc.) or a regular 1 or 2 days per week basis.

Please contact: Dr. Julius Wise (204) 489-2263

Winnipeg, MB

Experienced dentist available for locums (i.e. sick leave, vacations, etc.)

Please contact: Dr. Neil Winestock (204) 269-4314

Winnipeg, MB

Experienced dentist available for part-time associateship or locums.

Please contact: Dr. D. Bachinksy (204) 233-1983

Winnipeg, MB

Experienced dentist available for short-term locums (i.e. sick leave, vacations, etc.). References available upon request.

Please contact: Dr. I. R. Battel (204) 489-4507

Winnipeg, MB

Experienced dentist available for part-time associateship.

Please contact: (204) 489-7679

EQUIPMENT FOR SALE

Winnipeg, MB

- . OP 100 Pan X-ray with Ceph
- Belmont and Dental Ez Chairs
- . Lab equipment (Whip mix, model grinder, etc.)
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Contact: Al Hunter (204) 832-5653 Open house: June 26th and 27th 10 am - 2 pm

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